

4. Manufacturer's Forum
Frankfurt Airport Club
12. April 2019

OWC
Außenwirtschaft

An evaluation of Russian Regions

for Manufacturers and
Trading Companies



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9.30 a.m. Registration & coffee

Denis Zhuravskiy, **Association of industrial parks of Russia**

Tatha Ghose, Senior EM Economist, **Commerzbank AG**
Macroeconomic development of Russia and its regions (in English)

Vladimir Gorchakov, Associate Director, Rating Associate RAEX-Europe:
Investment climate in Russian regions: 2018 results and 2019 prospects (in English)

Coffee break & B2B talks

Case studies: localizing production in Russia

Representative, **SCHNEIDER GROUP**
Overview of different localization methods

Roman Zolotov, Project Manager Technical Customer Support, **HÜBNER GmbH & Co. KG**
From manufacturing to localization

Bernd Ottmann, **VanBeta**
Case study: logistics coordination during localization

Coffee break & B2B talks

Logistics solutions in Siberia

Belarus: production gateway to Russia

Artur Detkov, Head of investor services department for countries of Europe and America, Great Stone
Great Stone – unique place to do business on the Silk Road Economic Belt



13.00 Lunch

Yevgeny Merkel, Senior Partner, **Excelion Partners International**
Building successful nationwide and regional sales structures

Oliver Stahmann, **Manager PwC Germany**
*Protection of foreign investment in times of increasing political risks
Focus on Russia and Belarus*

Workshops on specific questions for companies in

Pharma & Chemicals

Alex Stolarsky, Director for Legal, Compliance and Tax, **SCHNEIDER GROUP**

Sean Pike, Senior Project Manager, **Drees & Sommer**

Jiri Slavkovsky, Chief Financial Officer of BLOCK Group, **Block**

Machinery building & Equipment

Peter Kleinmann, Managing Partner, **Kleinmann & Consultants GmbH**

Stefan Schulte, Director of Operations, Member of the Board, **ZKW Slovakia s.r.o.**

Jürgen Mayer, International Sales Manager, **Würth Industrie Service GmbH & Co. KG**

Waste Management in Russia

Vladimir Zotov, Commercial Director, **Ecopolis Corp.**

Tim Collet, Board Member **German RETech Partnership e. V.**, Executive Director **FAUN
Expotec GmbH** (tbc)

16.30 Excursion: Landgrafenschloß Bad Homburg
Transfer back to the airport at 19:30 will be organized.

Registration fee:

EUR 80 (plus VAT) for manufacturing and trading companies.

EUR 220 (plus VAT) for attendees

For the latest information and registration refer to Yuliya Sudnik ys@owc.de
or check www.owc.de



Die Publikation zur Veranstaltung

Wie in Deutschland sind die Regionen Russlands höchst unterschiedlich. In welcher Region Russlands sollte man also letztlich lokalisieren und welche Suche ist die effektivste?

Wo erhält man aktuelle und verlässliche Informationen hinsichtlich der rechtlichen Aspekte, steuerlichen Erleichterungen und sonstigen attraktiven staatlichen nationalen oder auch regionalen Förderungen?

Industriepark, Sonderwirtschaftszone, Mono City, Brown- oder doch lieber Greenfield?

Diese, und viele andere Aspekte werden wir in unserer OWC-Sonderausgabe „Der Deutsche Mittelstand in Russlands Regionen 2019“ genauer beleuchten und Ihnen die interessantesten russischen Regionen kurz und bündig vorstellen.

