



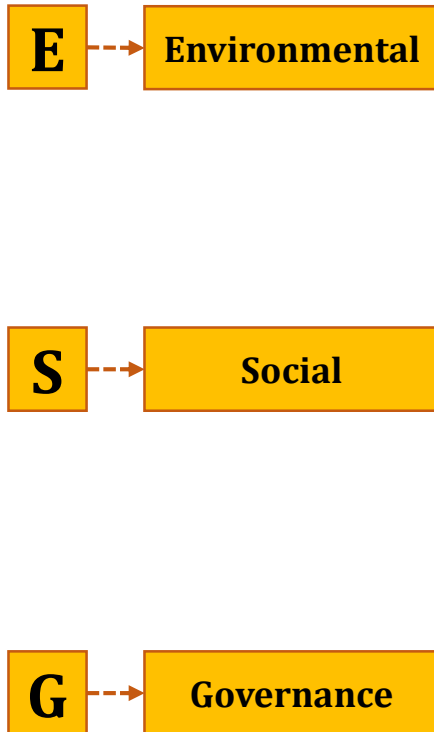
# ESG ratings and rankings for regions

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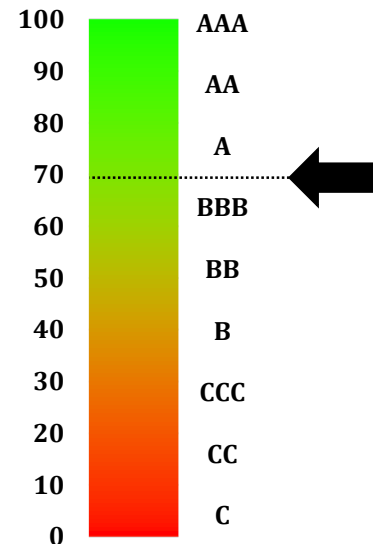
# Our ESG rating

## ESG?



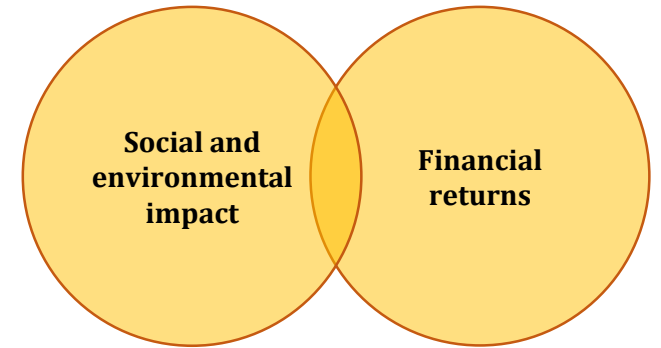
## What is an ESG rating?

*A measure of how well an entity manages its exposure to environmental, social and governance risks and opportunities*

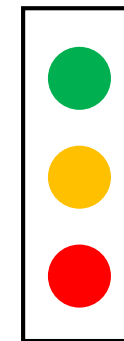


## What are the benefits?

### For Investors

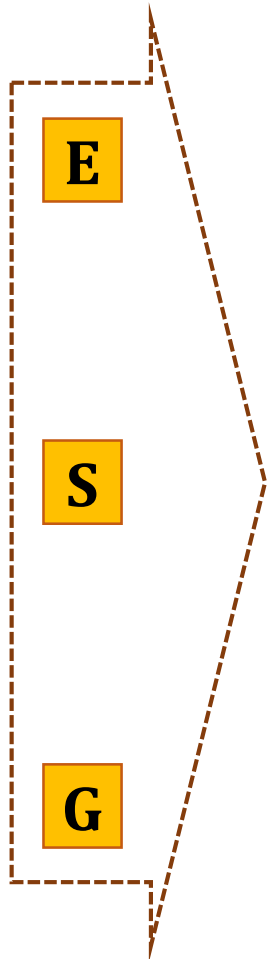


### For the rated entity



Signal for investors and consumers

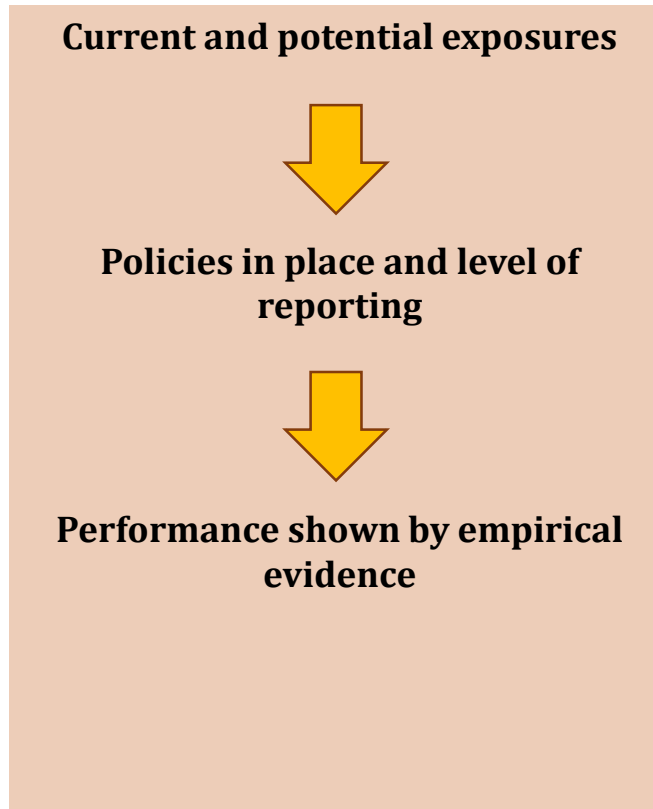
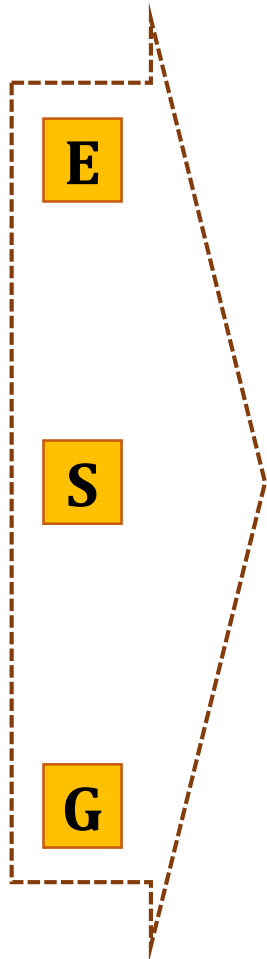
# The ESG rating process



## Sources of information:

- Rated entity
- Government
- Media
- Other public sources

# The ESG rating process

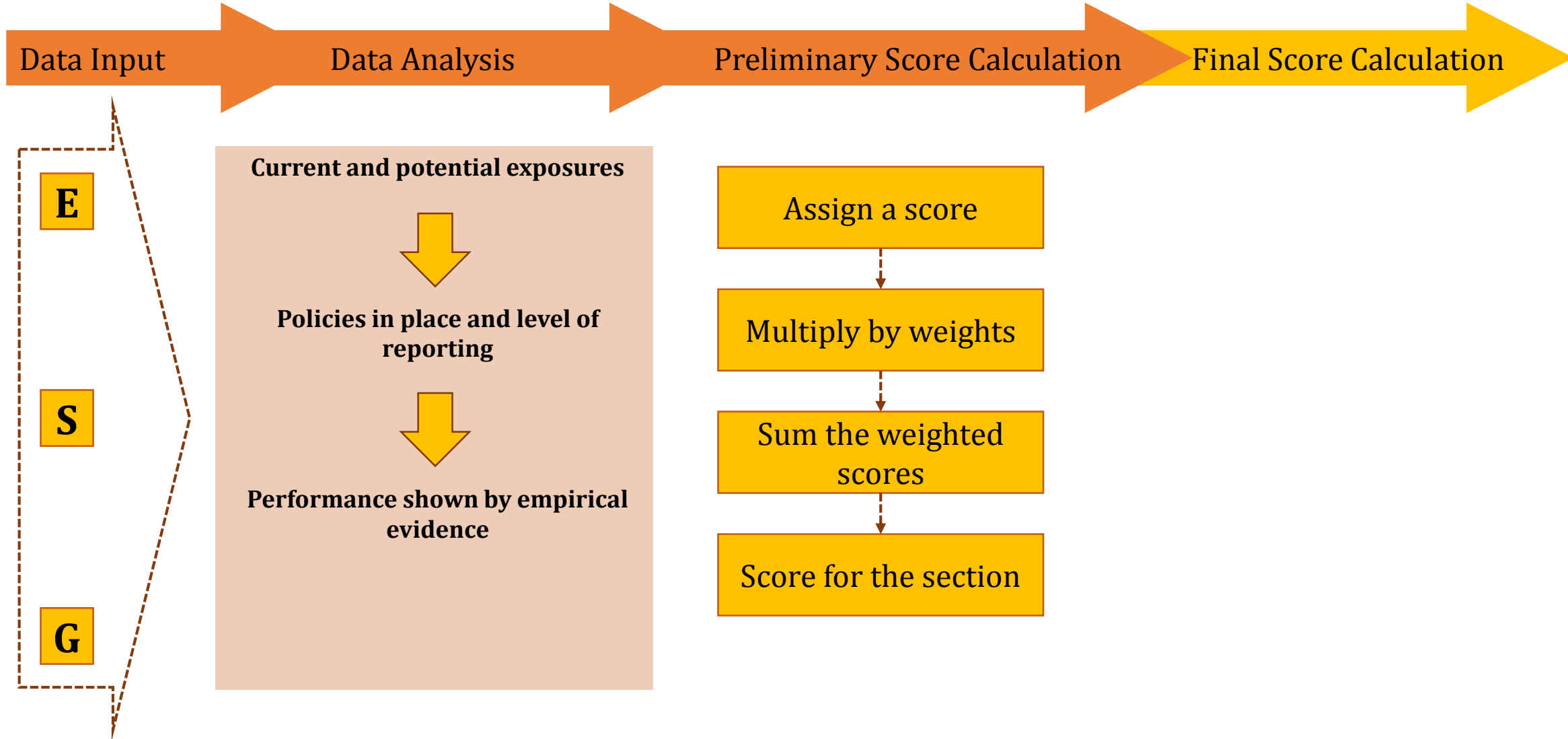


# The ESG rating process

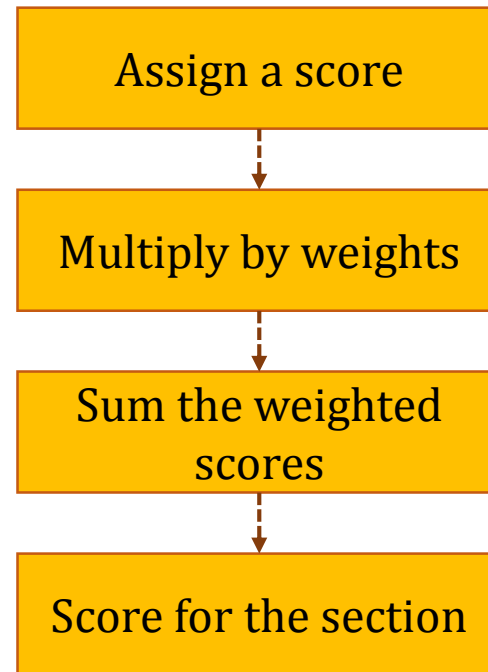
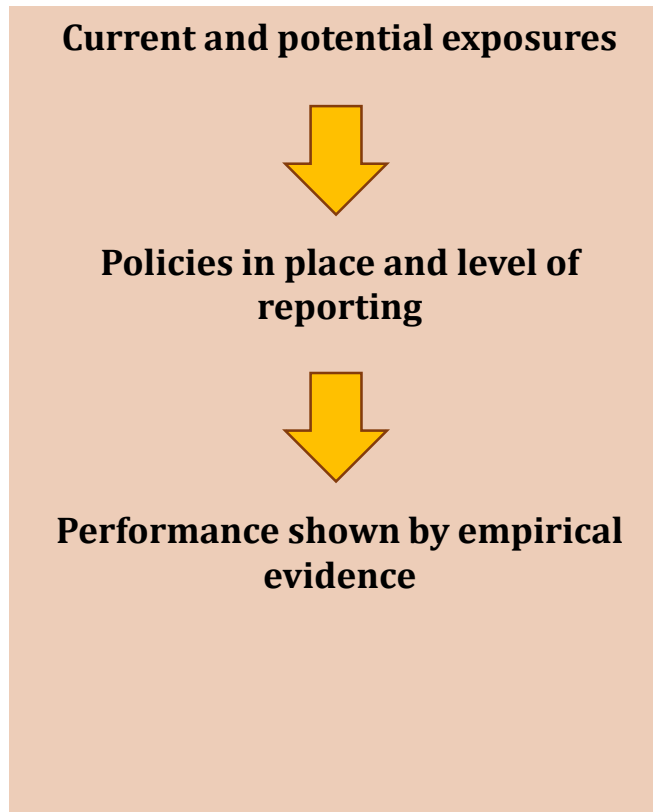
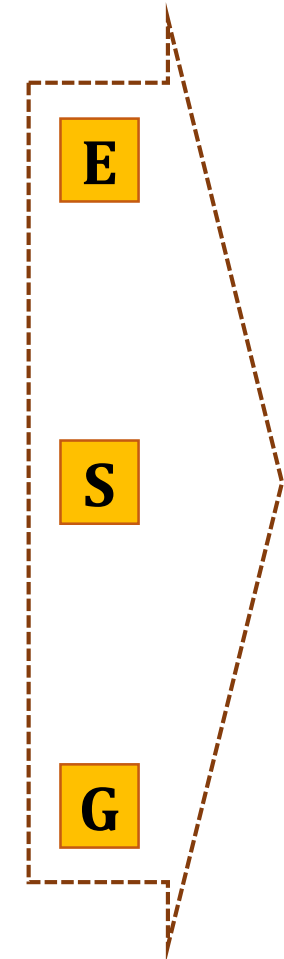


|          |   |
|----------|---|
| <b>E</b> | <b>Current and potential exposures</b><br><br>Corruption.   |
| <b>S</b> | <b>Policies in place and level of reporting</b><br><br>The entity has a strong anti-corruption and compliance policies.                         |
| <b>G</b> | <b>Performance shown by empirical evidence</b><br><br>The entity is not under investigation for corruption, bribery or any other type of fraud. |

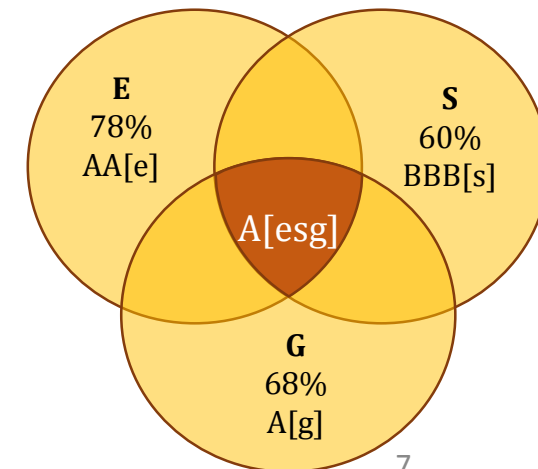
# The ESG rating process



# The ESG rating process



| Score     | ESG      | E      | S      | G      |
|-----------|----------|--------|--------|--------|
| 89 - 100% | AAA[esg] | AAA[e] | AAA[s] | AAA[g] |
| 78 - 89%  | AA[esg]  | AA[e]  | AA[s]  | AA[g]  |
| 67 - 78%  | A[esg]   | A[e]   | A[s]   | A[g]   |
| 56 - 67%  | BBB[esg] | BBB[e] | BBB[s] | BBB[g] |
| 44 - 56%  | BB[esg]  | BB[e]  | BB[s]  | BB[g]  |
| 33 - 44%  | B[esg]   | B[e]   | B[s]   | B[g]   |
| 22 - 33%  | CCC[esg] | CCC[e] | CCC[s] | CCC[g] |
| 11 - 22%  | CC[esg]  | CC[e]  | CC[s]  | CC[g]  |
| 0 - 11%   | C[esg]   | C[e]   | C[s]   | C[g]   |

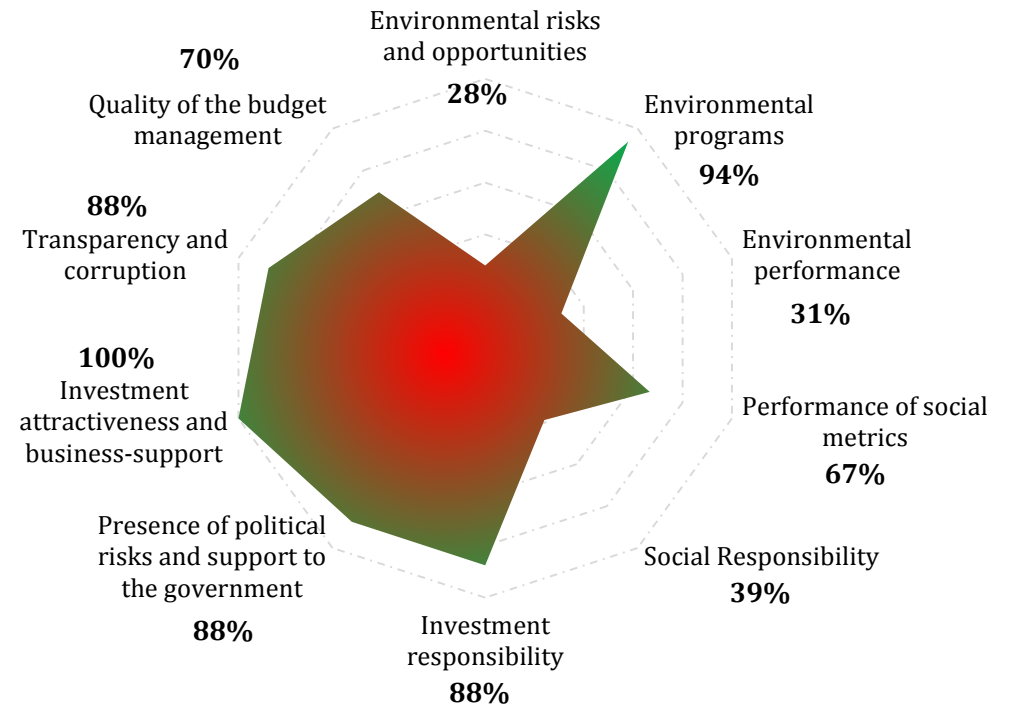
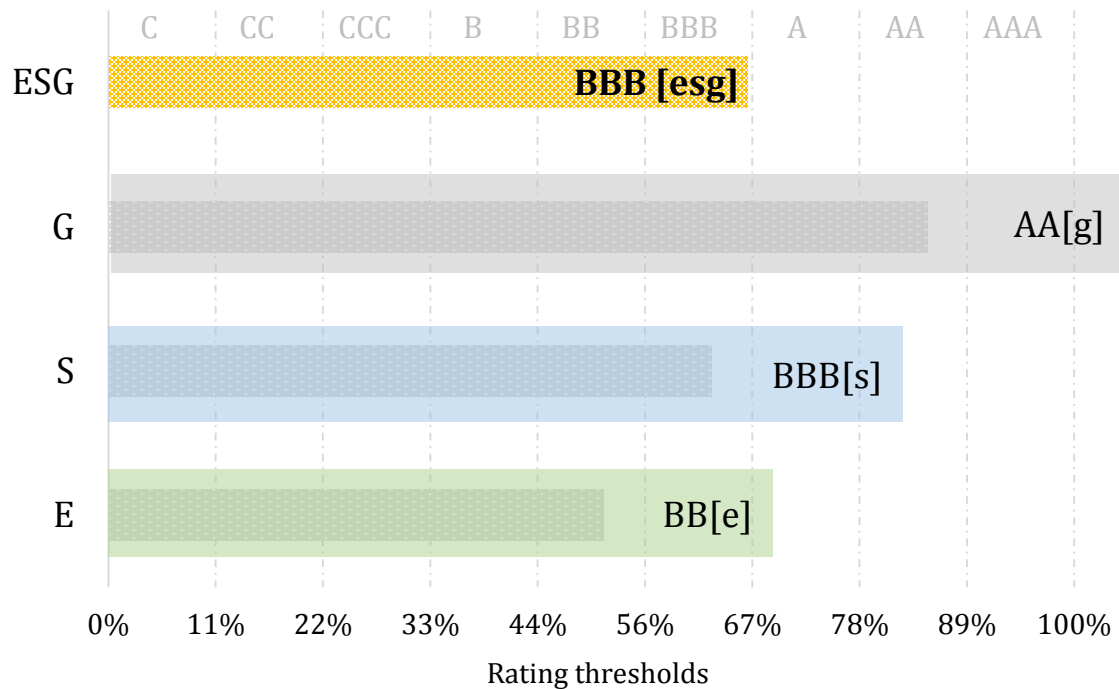


# ESG Rating of the Lipetsk region

## ESG score and rating per section:

ESG: BBB[esg] ▲

- E: BB[e] ▲
- S: BBB[s] ▲
- G: AA[g] ▲



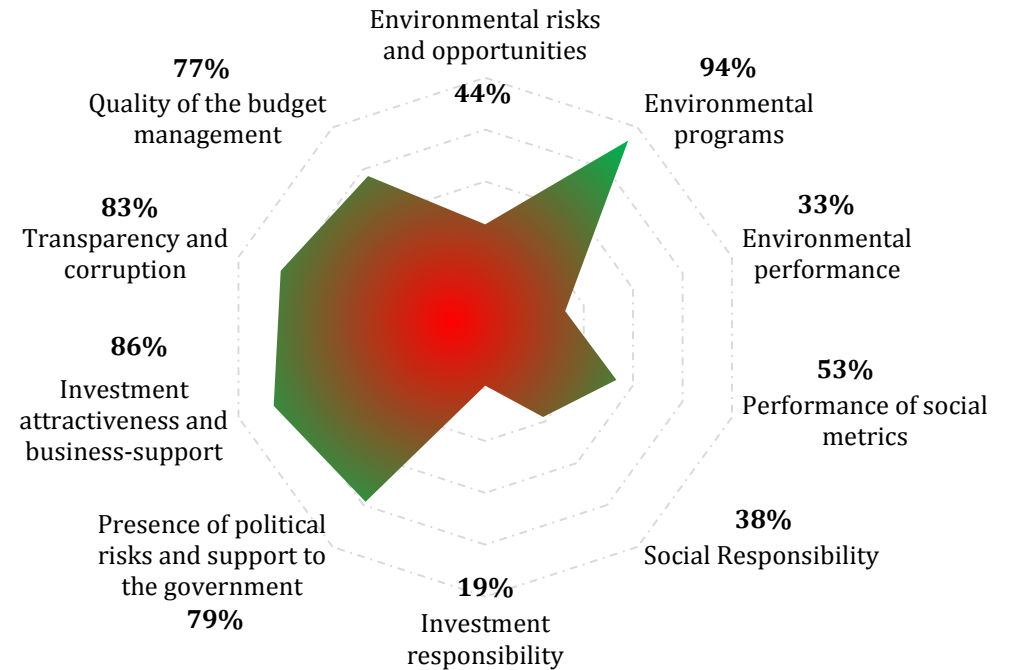
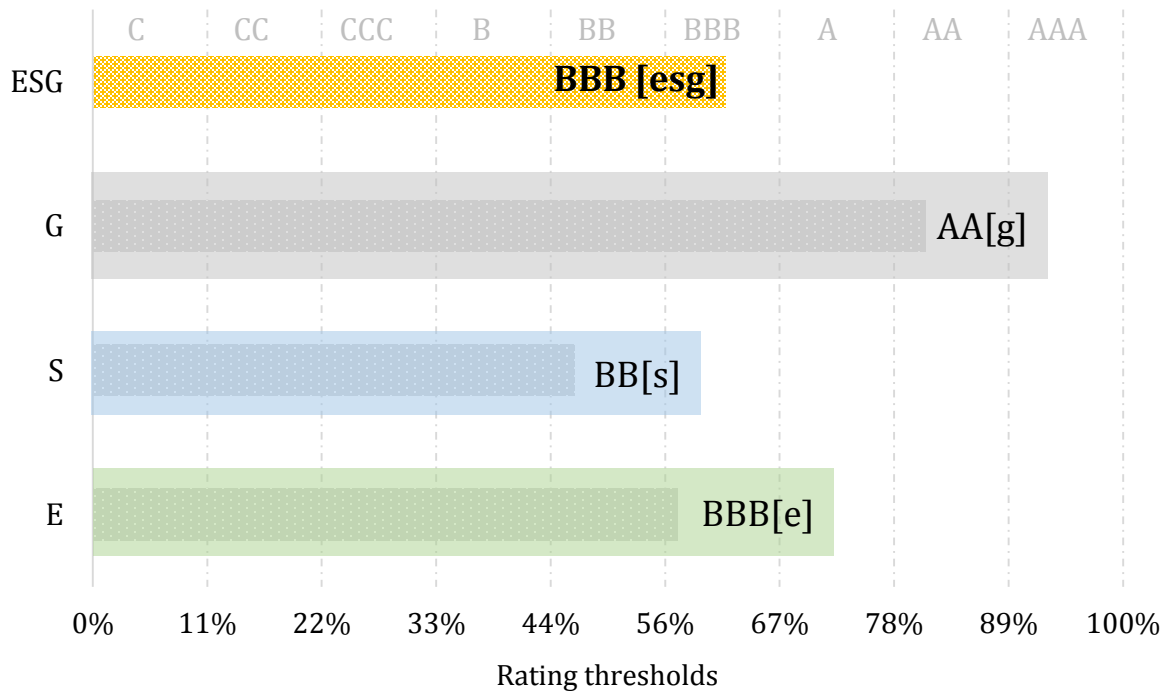


# ESG Rating of the Tambov region

## ESG score and rating per section:

ESG: **BBB[esg]**

- E: **BBB[e]**
- S: **BB[s]**
- G: **AA[g]**



# ESG-ranking of Russian regions 2019

| Region / position                     | E  | S  | G  | ESG       |
|---------------------------------------|----|----|----|-----------|
| Republic of Tatarstan                 | 7  | 12 | 1  | <b>1</b>  |
| Moscow                                | 32 | 4  | 3  | <b>2</b>  |
| Sverdlovsk region                     | 6  | 34 | 10 | <b>3</b>  |
| Kursk region                          | 5  | 18 | 28 | <b>4</b>  |
| Tver region                           | 3  | 40 | 32 | <b>5</b>  |
| Lipetsk region                        | 4  | 21 | 36 | <b>6</b>  |
| Khanty-Mansiysk Autonomous Okrug-Ugra | 52 | 8  | 7  | <b>7</b>  |
| Chuvash Republic                      | 8  | 30 | 26 | <b>8</b>  |
| Ryazan region                         | 43 | 23 | 6  | <b>9</b>  |
| Irkutsk region                        | 20 | 73 | 5  | <b>10</b> |

# ESG-ranking of Russian regions 2019





# Thank you for attention!

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